## SECURITIES \& EXCHANGE COMMISSION

 WASHINGTON, D.C. 20549
## FORM 10-Q

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(Mark One)
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    [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (D)
    OF THE SECURITIES EXCHANGE ACT OF 1934
    For the quarterly period ended June 30, 1999
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OF 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 1-106

## LYNCH CORPORATION

(Exact name of Registrant as specified in its charter)
(State or other jurisdiction of
incorporation or organization)

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Part 1 - FINANCIAL INFORMATION -
Item 1 - Financial Statements

(A) The Balance Sheet at December 31,1998 has been derived from the Audited Financial Statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

## LYNCH CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS

## (UNAUDITED)

(In thousands, except share amounts)

|  |  | Three Months |  |  | Six Months |  |  | $\begin{aligned} & \text { hs } \\ & \text { June } 30 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  | 1999 |  | 1998 |
| SALES AND REVENUES |  |  |  |  |  |  |  |  |
| Manufacturing |  | \$47,363 |  | \$49,058 |  | \$93,774 |  | \$88,563 |
| Costs and expenses: |  |  |  |  |  |  |  |  |
| Manufacturing |  | 41,014 |  | 42,186 |  | 82,785 |  | 76,103 |
| Selling and administrative |  | 5,648 |  | 5,297 |  | 10,594 |  | 9,643 |
| OPERATING PROFIT |  | 701 |  | 1,575 |  | 395 |  | 2,817 |
| Other income (expense): |  |  |  |  |  |  |  |  |
| Investment Income. |  | 0 |  | 0 |  | 7 |  | 90 |
| Interest expense |  | $(2,332)$ |  | $(2,358)$ |  | $(4,529)$ |  |  |
| $(3,829)$ |  |  |  |  |  |  |  |  |
| Loss on sales of subsidiary stock ...................................... (58) |  | 0 |  | 0 |  | 0 |  |  |
|  |  | $(2,332)$ |  | $(2,358)$ |  | $(4,522)$ |  |  |
| $(3,797)$ |  |  |  |  |  |  |  |  |
| LOSS FROM CONTINUING OPERATIONS BEFORE INCOME |  |  |  |  |  |  |  |  |
| TAXES, MINORITY INTERESTS AND DISCONTINUED |  |  |  |  |  |  |  |  |
| OPERATIONS |  | $(1,631)$ |  | (783) |  | $(4,127)$ |  |  |
| (980) |  |  |  |  |  |  |  |  |
| Benefit for income taxes |  | 645 |  | 336 |  | 1,637 |  | 395 |
| Minority interests |  | 486 |  | 89 |  | 1,015 |  | 129 |
| LOSS FROM CONTINUING OPERATIONS BEFORE |  |  |  |  |  |  |  |  |
| discontinued operations $(456)$ |  | (500) |  | (358) |  | $(1,475)$ |  |  |
| Discontinued operations: |  |  |  |  |  |  |  |  |
| Loss from discontinued operations of industrial tape segment of Spinnaker Industries (less applicable income tax benefit of $\$ 106, \$ 332$, \$753 and \$883 and minority interests of \$138, \$365, \$558 and \$610) |  | (21) |  | (94) |  | (572) |  |  |
| (610) |  |  |  |  |  |  |  |  |
| Income (loss) from operations of Lynch Interactive |  |  |  |  |  |  |  |  |
| Corporation to be distributed to shareholders <br> (less income tax (provision) benefit of (\$776), <br> $(\$ 1,583), \$ 3,871$ and $(\$ 1,656)$ and minority |  |  |  |  |  |  |  |  |
| interests of \$232, \$393, \$431, and \$373 ........ |  | 948 |  | 1,776 |  | $(8,517)$ |  | 1,954 |
| NET INCOME (LOSS) | \$ | 427 | \$ | 1,324 | (\$ | 10,564) | \$ | 888 |
| Weighted average shares outstanding |  | 416,000 |  | 418,000 |  | 417,000 |  | 1,418,000 |
| Basic and diluted earnings per share: |  |  |  |  |  |  |  |  |
| Loss from continuing operations before discontinued operations (\$0.32) |  | (\$0.35) |  | (\$0.26) |  | (\$1.04) |  |  |
| Income (loss) from discontinued operations ..................... |  | 0.65 |  | 1.19 |  | (6.41) |  | 0.95 |
| NET INCOME (LOSS) | \$ | 0.30 | \$ | 0.93 |  | (\$7.46) |  | \$0.63 |

LYNCH CORPORATION AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

(UNAUDITED)
(In thousands)

|  | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |
| OPERATING ACTIVITIES |  |  |  |
| Net income (loss) | (\$10,564) | \$ | 888 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |
|  |  |  |  |
| Depreciation and amortization | 2,754 |  | 2,238 |
| Amortization of deferred financing charges | 435 |  | 312 |
| Minority interests | $(1,015)$ |  | (129) |
| Loss on sale of stock by subsidiaries | 0 |  | 58 |
| Net gain on sale of warehouse | (854) |  | -- |
| Changes in operating assets and liabilities: |  |  |  |
| Receivables . . . . . . . . . . . . . . . . . . . . . . . . | 1,011 |  | 2,580 |
| Inventories | $(3,081)$ |  | 421 |
| Accounts payable and accrued liabilities | 411 |  | 2,404 |
| Other | 414 |  | $(1,893)$ |
| Discontinued operations - non-cash charges and WC changes | 6,512 |  | 2,849 |
| Subsidiaries to be distributed to shareholders - non-cash charges | $(1,075)$ |  | $(9,649)$ |
| NET CASH FROM OPERATING ACTIVITIES | $(5,052)$ |  | 79 |

INVESTING ACTIVITIES

| Capital Expenditures | $(1,895)$ | $(2,166)$ |
| :---: | :---: | :---: |
| Investment in Spinnaker Coating - MAINE | 0 | $(44,770)$ |
| Other | 1,958 | 1,059 |
| Investing activities of discontinued operations | $(1,022)$ | $(2,920)$ |
| Investing activities of subsidiaries to be distributed to shareholders | 10,852 | 3,752 |
| NET CASH PROVIDED BY (USED) IN INVESTING ACTIVITIES | 9,893 | $(45,045)$ |
| FINANCING ACTIVITIES |  |  |
| Issuance of long - term debt | $(4,183)$ | 39,673 |
| Deferred financing costs | (145) | (793) |
| Treasury stock transactions | (474) | 0 |
| Other | (697) | 639 |
| Financing activities of discontinued operations | (73) | 0 |
| Financing activities of subsidiaries to be distributed to shareholders | (256) | 82 |
| NET CASH FROM (USED IN) FINANCING ACTIVITIES | $(5,828)$ | 39,601 |
| Net decrease in cash and cash equivalents | (987) | $(5,365)$ |
| Cash and cash equivalents at beginning of period | 1,132 | 6,497 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | 145 | 1,132 |

As of June 30, 1999, prior to the effect of the distribution of Lynch Interactive Corporation and the sale of the Industrial Tape Business of Spinnaker Industries, Inc. (see Notes $C$ and D), the Subsidiaries of the Registrant are as follows:

| Subsidiary | Owned by Lynch |
| :---: | :---: |
| Brighton Communications Corporation | 100.0\% |
| Lynch Telephone Corporation IV | 100.0\% |
| Bretton Woods Telephone Company 100.0\% |  |
| World Surfer, Inc. | 100.0\% |
| Lynch Kansas Telephone Corporation | 100.0\% |
| Lynch Telephone Corporation VI | 98.0\% |
| JBN Telephone Company, Inc. | 98.0\% |
| JBN Finance Corporation | 98.0\% |
| Giant Communications, Inc. | 100.0\% |
| Lynch Telephone Corporation VII 100.0\% |  |
| USTC Kansas, Inc. | 100.0\% |
| Haviland Telephone Company, Inc. | 100.0\% |
| Haviland Finance Corporation | 100.0\% |
| DFT Communications Corporation | 100.0\% |
| Dunkirk \& Fredonia Telephone Company | 100.0\% |
| Cassadaga Telephone Company | 100.0\% |
| Macom, Inc. | 100.0\% |
| Comantel, Inc. | 100.0\% |
| Erie Shore Communications, Inc. | 100.0\% |
| D\&F Cellular Telephone, Inc. | 100.0\% |
| DFT Long Distance Corporation | 100.0\% |
| DFT Local Service Corporation | 100.0\% |
| LMT Holding Corporation | 100.0\% |
| Lynch Michigan Telephone Holding Corporation | 100.0\% |
| Upper Peninsula Telephone Company | 100.0\% |
| Alpha Enterprises Limited | 100.0\% |
| Upper Peninsula Cellular North, Inc. | 100.0\% |
| Upper Peninsula Cellular South, Inc. | 100.0\% |
| Global Television, Inc. | 100.0\% |
| Inter-Community Acquisition Corporation | 100.0\% |
| Home Transport Service, Inc. | 100.0\% |
| Lynch Capital Corporation | 100.0\% |
| Lynch Entertainment Corporation | 100.0\% |
| Lynch Entertainment Corporation II | 100.0\% |
| Lynch International Exports, Inc. | 100.0\% |
| Lynch Manufacturing Corporation | 100.0\% |
| Lynch Display Technologies, Inc. | 100.0\% |
| Lynch Systems, Inc. | 91.0\% |
| Lynch International Holding Corporation | 91.0\% |
| Lynch-AMAV LLC | 68.2\% |


| Subsidiary | Owned by Lynch |
| :---: | :---: |
| M-tron Industries, Inc. | 91.0\% |
| M-tron Industries, Ltd. | 91.0\% |
| Spinnaker Industries, Inc. | 61.2\% |
| Entoleter, Inc. | 61.2\% |
| Spinnaker Coating, Inc. | 61.2\% |
| Spinnaker Coating-Maine, Inc. | 61.2\% |
| Central Products Company | 61.2\% |
| Spinnaker Electrical Tape Company | 61.2\% |
| Lynch Multimedia Corporation | 100.0\% |
| CLR Video, L.L.C. | 60.0\% |
| The Morgan Group, Inc. | $70.0 \%$ (V) / 55.4\% (0) |
| Morgan Drive Away, Inc. | $70.0 \%(\mathrm{~V}) / 55.4 \%$ ( 0 |
|  | $70.0 \%$ (V)/55.3\% (0) |
| Transport Services Unlimited, Inc. | $70.0 \%(\mathrm{~V}) / 55.4 \%$ ( O |
|  | $70.0 \%$ (V) / 55.3\% (0) |
| Interstate Indemnity Company | $70.0 \%(\mathrm{~V}) / 55.4 \%$ ( O ) |
|  | $70.0 \%$ (V)/55.3\% (0) |
| Morgan Finance, Inc. | $70.0 \%$ (V) / 55.4\% (0) |
|  | $70.0 \%$ (V)/55.3\% (0) |
| TDI, Inc. | $70.0 \%$ (V) / 55.4\% (0) |
|  | $70.0 \%$ (V) / 55.3\% (0) |
| Home Transport Corporation | $70.0 \%(\mathrm{~V}) / 55.4 \%$ ( O ) |
|  | $70.0 \%$ (V) / 55.3\% (0) |
| MDA Corporation | $70.0 \%(\mathrm{~V}) / 55.4 \%$ ( O |
|  | $70.0 \%(\mathrm{~V}) / 55.3 \%$ ( O ) |
| Lynch PCS Communications Corporation | 100.0\% |
| Lynch PCS Corporation A | 100.0\% |
| Lynch PCS Corporation F | 100.0\% |
| Lynch PCS Corporation G | 100.0\% |
| Lynch PCS Corporation H | 100.0\% |
| Lynch Interactive Corporation | 100.0\% |
| Lynch Telecommunications Corporation | 100.0\% |
| Lynch Telephone Corporation | 83.1\% |
| Western New Mexico Telephone Company, Inc. | 83.1\% |
| Interactive Networks Corporation | 83.1\% |
| WNM Communications Corporation | 83.1\% |
| Wescel Cellular, Inc. | 83.1\% |
| Wescel Cellular of New Mexico, L.P. | 42.4\% |
| Wescel Cellular, Inc. II | 83.1\% |
| Northwest New Mexico Cellular, Inc. | $40.6 \%$ |
| Northwest New Mexico Cellular of New Mexico, | 20.7\% |
| L.P. |  |
| Enchantment Cable Corporation | 83.1\% |
| Lynch Telephone Corporation II | 100.0\% |
| Inter-Community Telephone Company | 100.0\% |
| Inter-Community Telephone Company II | 100.0\% |
| Inter-Community Acquisition Corporation |  |
| Valley Communications, Inc. | 100.0\% |
| Lynch Telephone Corporation III | 81.0\% |
| Cuba City Telephone Exchange Company | 81.0\% |
| Belmont Telephone Company | 81.0\% |

## B. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation $S-X$. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of the management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six month period ended June 30,1999 are not necessarily indicative of the results that may be expected for the year ended December 31, 1999. For further information, refer to the consolidated financial statements and footnotes thereto included in the Registrant's Annual Report on Form 10-K for the year ended December 31, 1998.

## C. Discontinued Operations

On April 12, 1999, the Company's 61\% owned subsidiary, Spinnaker Industries, Inc. reached a definitive agreement to sell its two industrial tape units, Central Products Company and Spinnaker Electrical, which comprise its industrial tape segment to Intertape Polymer Group, Inc. ("Intertape"). The consideration for the sale was approximately $\$ 105$ million and 300,000 five-year warrants to purchase shares of Intertape common stock at $\$ 29.50$ each. Spinnaker expects to recognize a gain on the transactions. The agreement to sell Spinnaker Electrical was completed on July 30, 1999 and the agreement to sell Central Products was completed on August 10, 1999. As a result, the Company's industrial tape segment is being reported as discontinued operations in the accompanying condensed consolidated financial statements. Accordingly, operating results of the industrial tape segment have been segregated from continuing operations and reported as a separate line item on the statement of operations.

Lynch has restated its prior year financial statements to present the operating results of the industrial tape segment as a discontinued operation. The industrial tape segment's net sales were $\$ 29.3$ million and $\$ 29.0$ million for the three month period ended June 30, 1999 and 1998 and $\$ 58.8$ million and $\$ 57.8$ million for the six month period ended June 30,1999 and 1998 , respectively, and \$121.8 million, $\$ 119.7$ million and $\$ 124.1$ million for the fiscal years ended December 31, 1998, 1997, and 1996, respectively.

The assets and liabilities of the industrial tape businesses of Spinnaker included in the accompanying condensed consolidated balance sheets as of June 30, 1999 and December 31, 1998 consist of the following (in thousands):

|  | June 30, 1999 | Dec. 31, |
| :---: | :---: | :---: |
| Accounts receivable, net | \$ 13,329 | \$ 14,815 |
| Inventories, net | 12,355 | 18,167 |
| Prepaids and other | 6,302 | 5,643 |
| Current assets of discontinued operations | \$ 31,986 | \$ 38,625 |
| Property, plant and equipment, net | \$ 46,382 | \$ 48,312 |
| Goodwill and other assets | 23,109 | 23,339 |
| Non-current assets of discontinued operations | 69,491 | 71,651 |
| Accounts payable | \$ 12,063 | \$ 13,720 |
| Accrued liabilities | 3,275 | 4,442 |
| Current liabilities of discontinued operations ........................ | \$15,338 | \$18,162 |
| Non-current liabilities of discontinued operations | \$ 6,280 | \$ 6,280 |

## D. Spin Off

On August 12, 1999, the Board of Directors approved a plan to distribute the stock of Lynch Interactive Corporation on a one for one basis to the shareholders of Lynch Corporation ("spin off"). Lynch expects to complete the spin off of Lynch Interactive Corporation about September 1, 1999 (or as promptly thereafter as practicable.) The record date is expected to be August 23, 1999. Pursuant to the spin off, each Lynch shareholder would receive one share of Interactive stock for each share of Lynch owned. Lynch has received a private letter ruling from the Internal Revenue Service that the spin off will be tax free to Lynch shareholders. Interactive has filed an application to list its stock on the American Stock Exchange.

Interactive would own all of Lynch's current multimedia and service businesses while Lynch would retain the manufacturing businesses. Interactive would own the telephone companies, television interests and PCS interests, as well as the $55 \%$ equity interest of The Morgan Group, Inc. In addition, Interactive would own a $13.6 \%$ equity interest in Spinnaker Industries, Inc. Lynch would own 48\% equity in Spinnaker (60.4\% of voting interest) after the spin off, as well as M-tron Industries, Inc. and Lynch Systems, Inc.

As a result, the Company's multimedia and services segments are being reported as operations to be distributed to shareholders in the accompanying condensed consolidated financial statements. Accordingly, operating results of Lynch Interactive Corporation have been segregated from continuing operations and reported as a separate line item on the statement of operations.

Lynch has restated its prior year financial statements to present the operating results of Lynch on a comparable basis. Interactive's net sales for the three month period were $\$ 54.2$ million and $\$ 54.9$ million and $\$ 102.9$ million and $\$ 101.8$ million for the six month period ended June 30, 1999 and 1998, respectively, and $\$ 205.1$ million, $\$ 194.1$ million and $\$ 106.8$ million for the fiscal years ended December 31, 1998, 1997, ad 1996 respectively.

The net assets of Interactive included in the accompanying condensed consolidated balance sheets as of June 30,1999 and December 31 , 1998 consist of the following:

| (In thousands) | $\begin{gathered} \text { June 30, } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Cash, cash equivalents and marketable securities | \$19,255 | \$27,988 |
| Accounts receivable, net | 19,372 | 18,853 |
| Deferred income taxes | 4,863 | 4,265 |
| Prepaids and other | 6,814 | 6,941 |
| Current assets of discontinued operations | \$ 50,304 | \$ 58,047 |
| Property, plant and equipment, net | \$88, 882 | \$91,183 |
| Goodwill | 46,488 | 47,740 |
| Investment in and advances to PCS license holders. | 7,960 | 23,360 |
| Other Assets | 8,347 | 8,012 |


| (In thousands) | $\begin{gathered} \text { June 30, } \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Non-current assets of discontinued operations | \$151,677 | \$170,295 |
| Notes payable | \$ 3,041 | \$ 2,037 |
| Accounts payable | 5,161 | 4,662 |
| Accrued liabilities | 20,222 | 21,902 |
| Current portion of long term debt | 7,848 | 8,639 |
| Current liabilities of discontinued operations | 36,272 | 37,240 |
| Long term debt | 116,069 | 119,024 |
| Deferred income tax | 8,087 | 13,062 |
| Other long term debt | 5,723 | 4,987 |
| Minority interest | 9,803 | 10,527 |
| Non-current liabilities and minority interest of discontinued operations ................ | \$139,682 | \$147,600 |

A Lynch subsidiary has loans to and a 49.9\% limited partnership interest in Fortunet Communications, L.P. ("Fortunet"). Fortunet's only assets consist of three 15 MHz personal communications licenses that were acquired in the $C-B l o c k$ auction held by the Federal Communications Commission ("FCC"). In that auction, Fortunet acquired 30 MHz licenses in these markets, but on June 8, 1998, under FCC restructuring options, it returned 15 MHz of the original 30 MHz acquired. On April 15, 1999, the FCC completed the reauction of all the C-Block licenses that were returned to it since the original C-Block auction, including the three 15 MHz licenses that Fortunet returned. In that reauction, the successful bidders paid a total of $\$ 2.7$ million for the three licenses as compared to the $\$ 18.7$ million carrying amount of Lynch's investment in Fortunet. Accordingly, for the quarter ended March 31, 1999, Lynch has recorded a write-down of $\$ 15.4$ million in its investment in Fortunet to reflect the amount bid for similar licenses in the reauction, plus an additional $\$ 0.7$ million of capitalized expenses and interest leaving a carrying value of $\$ 3.4$ million.
E. Acquisitions

On July 30, 1998, the Company's subsidiary, Spinnaker Industries, Inc. acquired tesa tape, inc.'s pressure sensitive electrical tape product line and its Carbondale, Illinois manufacturing plant (the "tesa tape Acquisition"). The purchase price totaled $\$ 10.7$ million plus transaction costs, comprised of 200,000 shares of Spinnaker common stock (subject to adjustment) valued at $\$ 3.7$ million, $\$ 4.5$ million in term debt, $\$ 2.0$ million in cash, and a $\$ 0.5$ million subordinated note. The acquired business produces electrical tape for insulating motors coils and transformers for customers in Europe, Canada and the U.S. See Note C concerning sale of industrial tape businesses.

On March 17, 1998, Spinnaker Coating-Maine, Inc. acquired the pressure sensitive adhesive-backed label stock business of S.D. Warren. The purchase price was approximately $\$ 51.8$ million, plus the assumption of certain liabilities and was funded by issuing the seller a convertible subordinated note of $\$ 7.0$ million with the remainder funded by Spinnaker's revolving credit facility. As a result of this transaction, the Registrant recorded approximately $\$ 21.3$ million in goodwill which is being amortized over 30 years.

All of the above acquisitions were accounted for as purchases, and accordingly, the assets acquired and liabilities assumed were recorded at their estimated fair market values.

The operating results of the S.D. Warren's adhesive-backed label stock business are included in the Consolidated Statement of Operations from its respective acquisition date. The following unaudited proforma information shows the results of the Registrant's operations as though the acquisition of S.D. Warren's adhesive-backed label stock business had been made at the beginning of 1998.

| (In thousands, except per share data) | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |
| Sales and Revenues | \$ | 93,774 | \$ | 100,707 |
| Operating Profit |  | 395 |  | 3,460 |
| Income (Loss) from Continuing Operations Before |  |  |  |  |
| Income Taxes and Minority Interest |  | $(4,127)$ |  | $(1,296)$ |
| Net Income (Loss) from Continuing Operations |  | $(1,461)$ |  | (322) |
| Net Income (Loss) from Continuing |  |  |  |  |
| Operations Per Share | \$ | (1.03) | \$ | (0.91) |

## F. Inventories

Inventories are stated at the lower of cost or market value. At June 30, 1999, inventories were valued by three methods: last-in, first-out (LIFO) - 17\%, specific identification - 80\%, and first-in, first-out (FIFO) - 3\%. At December 31, 1998, the respective percentages were $15 \%$, $82 \%$, and $3 \%$, respectively.
(In Thousands)

| (eusands | June 30, 1999 | $\begin{gathered} \text { Dec. } 30 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Raw material and supplies | \$10,009 | \$ 7,711 |
| Work in process | 2,456 | 1,273 |
| Finished goods | 19,012 | 19,412 |
| Total Inventories | \$31,477 | \$28,396 |

G. Indebtedness

Spinnaker Industries, Inc. maintains revolving lines of credit at its subsidiaries which total $\$ 40$ million, of which $\$ 4.6$ million was available at as of August 10, 1999. These facilities were established subsequent to the sale of Central Products and Spinnaker Electrical. In addition, Lynch maintains other lines of credit totaling $\$ 4.4$ million. These facilities generally limit the credit available under the lines of credit to certain variables, such as inventories and receivables, and are secured by the operating assets of the subsidiary, and include various financial covenants. Due to certain of these restrictive covenants and working capital requirements of the subsidiaries, cash distributions from the subsidiaries are limited. At June 30, 1999, $\$ 4,4$ million of these total facilities expire within one year.

In general, the long-term debt credit facilities are secured by property, plant and equipment, inventory, receivables and common stock of certain subsidiaries and contain certain covenants restricting distributions to the Registrant.

| Long term debt consists of: | June 30 , 1999 | $\begin{array}{r} \text { Dec. } 31, \\ 1998 \end{array}$ |
| :---: | :---: | :---: |
| Spinnaker Industries, Inc. 10.75\% Senior Secured |  |  |
| Note due 2006 | \$ 115,000 | \$ 115,000 |
| Unsecured notes issued in connection with acquisitions at fixed interest rates averaging 9.6\% |  |  |
| with maturities through 2000 | 7,500 | 7,500 |
| Other | 6,078 | 6,503 |
| Current Maturities | $\begin{array}{r} 128,578 \\ (2,198) \end{array}$ | $\begin{array}{r} 129,003 \\ (2,027) \end{array}$ |
|  | \$ 126,380 | \$ 126,976 |

Proceeds from the sale of Central Products Company are anticipated to satisfy transactions costs and repay certain of the working capital revolver debt included above under caption "Unsecured notes issued in connection with acquisitions," the balance of the proceeds would be available to invest in any business, capital expenditure or other tangible asset in the Permitted Businesses, as defined in the Indenture. Any proceeds not so invested within 270 days after the closing of the sale or not used to permanently reduce indebtedness (other than subordinated debt) shall be used to repurchase the Senior Notes on a pro rata basis as required by the Indenture.

The proceeds from the sale of Spinnaker Electrical, an unrestricted subsidiary, will repay certain term debt and working capital revolver debt collateralized by the assets of Spinnaker Electrical. The remaining net proceeds will be used for general purposes, which may include purchasing Senior Notes in the open market where the Senior Notes trade at a substantial discount from the principal amount.

## H. Loss on Sale of Subsidiary Stock

During the first six months of 1998, as a result of the exercise of a portion of the stock warrants held by the management of Spinnaker, the Registrant recorded a loss of $\$ 58,000$ ( $\$ 34,000$ net of income tax, or $\$ 0.02$ per share).

## I. Earnings Per Share

Basic earnings per common share amounts are based on the average number of common shares outstanding during each period, excluding the dilutive effects of options, warrants, and convertible securities.

## J. Comprehensive Income

Effective January 1, 1998, the Registrant adopted SFAS No. 130, Reporting Comprehensive Income. SFAS No. 130 establishes standards for reporting and display of comprehensive income and its components; however, the adoption of SFAS No. 130 had no impact on the Company's net income (loss) or shareholders' equity. SFAS No. 130 requires unrealized gains or losses on the Registrant's available-for-sale securities, which prior to adoption were reported separately in shareholders equity to be included in other comprehensive income.

The components of comprehensive income, net of tax, for the three and six months ended June 30, 1999 and 1998 are as follows:

| Three | $\begin{aligned} & \text { is Ende } \\ & 30, \end{aligned}$ | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 1999 | 1998 | 1999 | 19 |  |
| 427 | 1,324 | \$ (10,564) | \$ | 888 |
| 170 | -- | 153 |  | 423 |
| 597 | 1,324 | \$ (10, 411) | \$ | 1,311 |

The components of accumulated other comprehensive income, net of related tax, at June 30, 1999 and December 31, 1998 are as follows:

|  | 1999 | 1998 |
| :---: | :---: | :---: |
| Unrealized gain (loss) on securities | 211 | 59 |
| Accumulated comprehensive income | 211 | 59 |

K. Segment Information

After the pending dividend to shareholders of the stock of Lynch Interactive Corporation, the Company is engaged in the manufacture of adhesive backed label stock and other manufacturing. The Company measures performance of its segments primarily by revenues, operating profit and EBITDA before corporate allocation (operating profit before depreciation, amortization and allocated corporate expenses). Identifiable assets of each segment have not changed materially since December 31, 1998.

General corporate office expenses related to finance and administrative functions including public company compliance reporting, bank and investor relations, taxes and other than income taxes and holding company payroll, historically allocated and charged to the industrial tape segment were reversed and allocated back to continuing operations. These expenses were not considered to be directly attributed to discontinued operations. Expenses allocated back to continuing operations totaled $\$ 0.4$ million and $\$ 0.8$ million in the three and six months periods ended June 30, 1999 and 1998.

|  | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1999 |  | 1998 |  | 1999 |  | 1998 |
| Revenues: |  | ---- |  | ---- |  | ---- |  | ---- |
| Manufacturing: |  |  |  |  |  |  |  |  |
| Adhesive-backed label stock | \$ | 38,065 | \$ | 40,500 |  | 76,656 |  | 69,373 |
| Other manufacturing |  | 9,298 |  | 8,558 |  | 17,118 |  | 19,190 |
| Total manufacturing | \$ | 47,363 |  | 49,058 |  | 93,774 |  | 88,566 |
| EBITDA (before corporate allocation) : |  |  |  |  |  |  |  |  |
| Manufacturing: |  |  |  |  |  |  |  |  |
| Adhesive-backed label stock |  | 2,401 |  | 3,583 |  | 4,307 |  | 5,702 |
| Other manufacturing |  | (304) |  | 12 |  | (250) |  | 904 |
| Corporate manufacturing expenses |  | 196 |  | (631) |  | (477) |  | $(1,200)$ |
| Total manufacturing |  | 2,293 |  | 2,964 |  | 3,500 |  | 5,406 |
| Corporate expenses, gross |  | (194) |  | (14) |  | (390) |  | (362) |
| Consolidated total | \$ | 2,099 |  | \$ 2,950 |  | \$ 3,190 |  | \$ 5,044 |

( Three Months Ended
June 30,

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Sales and Revenues
Revenues for the second quarter of 1999 decreased by $\$ 1.7$ million or $3 \%$, to $\$ 47.4$ million, from the second quarter of 1998. Revenues for the six months ended June 30,1999 increased by $\$ 5.2$ million from the comparable 1998 period reflecting the S.D. Warren acquisition noted below.

Revenues from Spinnaker Industries, Inc. continuing operations fell by $\$ 3.2$ million between the two quarters due to product technology transition in pressure sensitive label stock area partially offset by higher sales of pressure sensitive postage stock. The market's rapid transition from EDP to thermal transfer paper stock technologies has exceeded management's expectations and as a result caused Spinnaker to experience lower volumes and average selling prices at Coating-Maine, as the market balances quality and performance against lower priced solutions. Unit sales of pressure sensitive postage paper stock continue to be impacted by the uneven ordering pattern of the Bureau of Printing and Engraving. Unit sales of pressure sensitive postage paper stock for the second quarter of 1999 represent an increase approximately 50\% from corresponding 1998 period, however on an annual basis is still anticipated to approximate prior year volumes. For the six month period ended June 30, 1999, sales increased by $\$ 6.2$ million. Spinnaker completed the acquisition of S.D. Warren's pressure sensitive adhesive-backed label stock business on March 18, 1998, revenues of this operation in 1998 prior to Spinnaker's acquisition were $\$ 12.1$ million. Increased volume as a result of this acquisition offset the revenue decline as a result of the product technology transition discussed above. Revenues at M-tron increased by $\$ 1.9$ million for the three month period due to increased demand from the telecommunications industry and increased sales of new products. Revenues for the six month period increased $\$ 1.0$ million due to the same factors. Lynch Systems' revenues for the second quarter was the same as the prior year at $\$ 1.1$ million, but for the six months fell by $\$ 2.0$ million reflecting lack of orders
for extra-large glass press machines which, during the first half, were not offset by orders for other products.

Operating profit for the second quarter 1999 declined by $\$ 0.9$ million from the operating profit in the prior year. Spinnaker's operating profit declined by $\$ 0.6$ million due to lower volume, reduction in gross margins as a result of the lower pricing noted above as well as the effect of increased Asian imports offset by gains on sale of fixed assets (\$0.9 million). These factors also affected the six month period where operating profit fell by $\$ 1.5$ million. Including acquisitions adjustments, Spinnaker Coating-Maine recorded $\$ 0.6$ million operating profit for the period prior to Spinnaker's ownership. M-tron's operating profit increased by $\$ 0.3$ million due to increased volume and Lynch Systems' operating loss increased during the second quarter by $\$ 0.3$ million due to sale of lower margined products, and for the six month period also due to sales of lower margined products but predominantly due to a short-fall in order activity.

Other Income (Expense), Net

Interest expense was essentially the same at $\$ 2.3$ million for the quarter. During the six-month period ended June 30 , 1999 , interest expense increased by $\$ 0.7$ million. The increase was primarily due to the increased debt level resulting from Spinnaker's acquisition of S.D. Warren's pressure sensitive adhesive-backed label stock business on March 17, 1998.

Interest expense from continuing operations is subject to certain matters associated with the use of the net proceeds from the sales of the industrial tape units of Spinnaker, including retirement of senior debt or "permitted investments" as defined under the Indenture. As a result, interest expense, as presented on a historical basis, may not necessarily be indicative of interest expense of continuing operations for the year ended December 31, 1999.

Tax Provision

The income tax provision (benefit) includes federal, as well as state and local taxes. The tax provision (benefit) for the six months ended June 30,1999 and 1998, represents effective tax rates of (40\%) for both periods. The differences from the federal statutory rate are principally due to the effect of state income taxes and amortization of non-deductible goodwill.

Minority Interest
Minority interests contribution to the net income (loss) increased by $\$ 0.4$ million in 1999 and $\$ 0.9$ million, respectively, from the respective prior year periods of 1998 due to the increased net losses at Spinnaker and the January 1, 1999 repurchase of M-tron minority interest.

## Discontinued Operations

On August 12, 1999, the Board of Directors approved a plan to distribute the stock of Lynch Interactive Corporation on a one for one basis to the shareholders of Lynch Corporation ("spin off"). Lynch expects to complete the spin off of Lynch Interactive Corporation about September 1, 1999 (or as promptly thereafter as practicable.) The record date is expected to be August 23, 1999. Pursuant to the
spin off, each Lynch shareholder would receive one share of Interactive stock for each share of Lynch owned. Lynch has received a private letter ruling from the Internal Revenue Service that the spin off will be tax free to Lynch shareholders. Interactive has filed an application to list its stock on the American Stock Exchange.

Interactive would own all of Lynch's current multimedia and service businesses while Lynch wold retain the manufacturing businesses. Interactive would own the telephone companies, television interests and PCS interests, as well as the 55\% equity interest of The Morgan Group, Inc. In addition, Interactive would own a $13.6 \%$ equity interest in Spinnaker Industries, Inc. Lynch would own 48\% equity in Spinnaker after the spin off, as well as M-tron Industries, Inc. and Lynch Systems, Inc.

As a result, the Company's multimedia and services segments are being reported as operations are to be distributed to shareholders in the accompanying condensed consolidated financial statements. Accordingly, operating results of Lynch Interactive Corporation have been segregated from continuing operations and reported as a separate line item on the statement of operations.

A Lynch subsidiary has loans to and a 49.9\% limited partnership interest in Fortunet Communications, L.P. ("Fortunet"). Fortunet's only assets consist of three 15 MHz personal communications licenses covering an area with a population of 785,000 that were acquired in the $C$-Block auction held by the Federal Communications Commission ("FCC"). In that auction, Fortunet acquired 30 MHz licenses in these markets, but on June 8, 1998, under FCC restructuring options, it returned 15 MHz of the original 30 MHz acquired. On April 15, 1999, the FCC completed the reauction of all the $C$ - Block licenses that were returned to it since the original C-Block auction, including the three 15 MHz licenses that Fortunet returned. In that reauction, the successful bidders paid a total of $\$ 2.7$ million for the three licenses as compared to the $\$ 18.7$ million carrying amount of Lynch's investment in Fortunet. Accordingly, during the quarter ended March 31 , 1999, Lynch recorded a write down of $\$ 15.4$ million in its investment in Fortunet to reflect the amount bid for similar licenses in the reauction, plus an additional $\$ 0.7$ million of capitalized expenses and interest, to leave a carrying value of $\$ 3.4$ million. This write-down offset by operating profits caused the loss for the six months ended June 30, 1999.

Effective September 30, 1998, the Company amended its SAR (stock appreciation rights) Program so that the SARs become exercisable only in the event the price for the Company's shares double from the SAR grant price within five year from the original issuance. The grant prices of the 42,700 SARs currently outstanding range from $\$ 63.03$ to $\$ 84.63$. This amendment eliminated the recording of the profit and loss effect from changes in the market price in the company's common stock until it is probable that the SARs will become exercisable. During the second quarter of 1998 , the Company recorded $\$ 0.7$ million SAR income (per-tax) as compared to no income or expense in 1999. SAR expense was $\$ 0.4$ million in the first six months of 1998.

Lynch has restated its prior year financial statements of present the operating results of Lynch Interactive on a comparable basis. Interactive's net sales were $\$ 102.9$ million and $\$ 101.8$ million for the six month period ended June 30 , 1999 and 1998, respectively, and $\$ 205.1$ million, $\$ 194.1$ million and $\$ 106.8$ million for the fiscal years ended December 31,1998 , 1997, ad 1996 respectively.

On April 12, 1999, Spinnaker agreed to sell its two industrial tape units, Central Products Company and Spinnaker Electrical, which comprise its industrial tape segment. Accordingly, operating results of the industrial tape segment have been segregated from continuing operations and reported separately in the statement of operations. In addition, the Company has restated its prior financial statements to present the operating results of the industrial tape segment as a discontinued operation.

Net Income/Loss

Net loss for the six months ended June 30, 1999 was (\$10.6) million, or $\$(7.46)$ per share, as compared to a net income of $\$ 0.9$ million, or $\$ 1.27$ per share in the previous year. The reserve for the impairment of the investment in PCS license holders was the primary cause for the swing.

Net income for the three months ended June 30,1999 was $\$ 0.4$ million, or $\$ 0.30$ per share, lower than net income of $\$ 1.3 \mathrm{million}$, or $\$ 0.93$ per share, for the same period of 1998 due to lower net operating results at The Morgan Group, Inc. (included in Lynch Interactive), lower investment income at Lynch Interactive and no income for the SAR program in 1999.

Backlog/New Orders
Total backlog of manufactured products from continuing operations at June 30 , 1999 was $\$ 17.2$ million, which represents an increase of $\$ 7.4$ million from the backlog of $\$ 9.8$ million at December 31, 1998. All operating units contributed significant increase to the backlog at June 30, 1999. Included in the backlog for both periods is a $\$ 2.4$ million cancellation provision, which the customer paid, on an earlier glass press order at Lynch Systems which was subsequently canceled. The customer can use this amount for future orders and if not utilized, reverts to Lynch Systems.

FINANCIAL CONDITION

Liquidity/Capital Resources
As of June 30, 1999 excluding amounts attributed to Lynch Interactive and Spinnaker Industries Industrial Tape Business, the Company had current assets of $\$ 65.5$ million and current liabilities of $\$ 77.4$ million. Working capital was therefore a negative $\$ 11.9$ million as compared to $\$ 22.5$ million at December 31 , 1998. The decrease is primarily due to the pay down of debt. Of note, lines of credit currently at Lynch Corporation with outstanding balance of $\$ 7.3$ million at June 30, 1999 and $\$ 15.2$ million at December 31, 1998 are expected to be transferred to Lynch Interactive at the time of the distribution. Proceeds from the sale of Spinnaker Industrial Tape Business were used to satisfy transaction costs and repay approximately $\$ 18.2$ million of the working capital revolver debt. The balance of proceeds from the Central Products Company, approximately \$60 million, are available to invest in any business, capital expenditure or other tangible asset in the Permitted Businesses, as defined in the Indenture. Any proceeds not so invested within 270 days after the closing of the Industrial Tape sale or not used to permanently reduce indebtedness (other than subordinated debt) shall be sued to repurchase the Senior Notes on a pro rata basis as required by the Indenture.

Net proceeds from the sale of Spinnaker Electrical, an unrestricted subsidiary, of approximately $\$ 10$ million, are unavailable for general purposes, which may include
purchasing the Senior Notes in the open market. Other options include acquisitions, capital expenditures to support remaining subsidiaries, and/or repurchase of Spinnaker common stock.

First six months capital expenditures were $\$ 1.9$ million in 1999 and $\$ 2.2$ million in 1998.

At June 30, 1999, total debt was $\$ 176.7$ million, which was $\$ 4.1$ million less than the $\$ 188.7$ million at the end of 1998 primarily due to principal repayments. Debt at June 30,1999 included $\$ 123.7$ million of fixed interest rate debt, at an average cash interest rate of $10.6 \%$ and $\$ 45.7$ million of variable interest rate debt at an average interest rate of $7.7 \%$. Additionally, the Company had unused lines of credit facilities of which the Spinnaker Credit Facility is a major portion. The Spinnaker Credit Facility is available to fund acquisitions and support periodic fluctuations in working capital. Credit availability under the Spinnaker Credit Facility is subject to certain variables, such as inventory and receivables eligible to be included in the borrowing base. The Company is charged an unused credit fee every month of $0.375 \%$ per annum. Outstanding borrowings bear interest at variable rates related to the prime interest rate or LIBOR. At June 30, 1999, the combined effective interest rate in effect was 7.76\%. In conjunction with the disposition of Central Products Company, the Spinnaker Credit Facility was refinanced and the aggregate facility was decreased from $\$ 60$ million to $\$ 40$ million. The Refinanced Credit Facility will expire December 31, 2001. As of August 10, 1999, aggregate availability under the Refinanced Credit Facility was approximately $\$ 30.9$ million, of which approximately $\$ 17.2$ million was outstanding.

Lynch Corporation may make additional acquisitions which will probably be financed with a significant component of debt. This acquisition debt as well as current debt outstanding contains restrictions on the amount of readily available funds that can be transferred to Lynch Corporation from its subsidiaries.

YEAR 2000

The Company has initiated a comprehensive review of its computer systems to identify the systems that could be affected by the "Year 2000 " issue and is developing and conducting an implementation plan to resolve the issue. The Year 2000 problem is the result of computer programs being written using two digits (rather than four) to define the applicable year. Any of the Company's programs or programs utilized by vendors to the Company that have time-sensitive software may recognize a date using "00" as the year 1900 rather than the year 2000. This could result in a major system failure or miscalculation. The Company's Year 2000 review is being performed primarily by internal staff, and in certain operations is supplemented by outside consultants. The principal Information Technology (IT) systems for the Company's manufacturing companies are sales order entry, shop floor control, inventory control and accounting. The Year 2000 may also impact various non-IT systems, including among other things security systems, HVAC, elevator systems, and communications systems. In addition, each of the Company's businesses may be impacted by the Year 2000 readiness of third party vendors/suppliers.

The assessment phase for the Company's manufacturing businesses is approximately $99 \%$ complete. Based upon its identification and assessment efforts to date, the Company has determined that certain of its computer and software used in manufacturing and accounting systems require replacement or modification. Such replacements and modifications are ongoing and estimated to be 90\% complete and are expected to be $100 \%$ complete in September 1999. The total cost of Year 2000 remediation for the
manufacturing businesses is estimated to be approximately $\$ 0.2$ million, of which approximately $\$ 0.1$ million has been spent to date. A comprehensive contingency plan has not been completed at this time but is expected to be completed in September 1999.

The estimated costs and projected dates of completion for the Company's Year 2000 program are based on management's estimates and were developed using numerous assumptions of future events, some of which are beyond the Company's control. The Company presently believes that with modifications to existing software and converting to new software, the Year 2000 issue will not pose significant operational problems for the Company as a whole. However, if such modifications and conversions are not completed timely or are ineffective, the Year 2000 issue may materially and adversely impact the Company's financial condition, results of operations and cash flows.

MARKET RISK
The Company is exposed to market risk relating to changes in the general level of U.S. interest rates. Changes in interest rates affect the amounts of interest earned on the Company's cash equivalents and short-term investments (approximately $\$ 0.1$ million at June 30,1999 (Note: the disposition of Central Products and Spinnaker Electrical is initially expected to generate $\$ 75$ million of liquid resources). The Company generally finances the debt portion of the acquisition of long-term assets with fixed rate, long-term debt. The Company generally maintains the majority of its debt as fixed rate in nature either by borrowing on a fixed long-term basis or, on a limited basis, entering into interest rate swap agreements. The Company does not use derivative financial instruments for trading or speculative purposes. Management does not foresee any significant changes in the strategies used to manage interest rate risk in the near future, although the strategies may be reevaluated as market conditions dictate.

At June 30, 1999, approximately $\$ 45.7$ million, or $27 \%$ of the Company's long-term debt and notes payable bears interest at variable rates. Accordingly, the Company's earnings and cash flows are affected by changes in interest rates. Assuming the current level of borrowings for variable rate debt and assuming a one percentage point change in the 1999 average interest rate under these borrowings, it is estimated that the Company's second quarter 1999 interest expense would have changed by $\$ 0.1$ million. In the event of an adverse change in interest rates, management would likely take actions to further mitigate its exposure. However, due to the uncertainty of the actions that would be taken and their possible effects, the analysis assumes no such actions. Further, the analysis does not consider the effects of the change in the level of overall economic activity that could exist in such an environment.

Included in this Management Discussion and Analysis of Financial Condition and Results of Operations and Item 5 below are certain forward looking financial and other information, including without limitation matters relating to Spinnaker, PCS, a possible spin-off, Year 2000 matters and Market Risk. It should be recognized that such information are projections, estimates or forecasts based on various assumptions, including without limitation, meeting its assumptions regarding expected operating performance and other matters specifically set forth, as well as
the expected performance of the economy as it impacts the Registrant's businesses, government and regulatory actions and approvals, and tax consequences. As a result, such information is subject to uncertainties, risks and inaccuracies, which could be material.

Item 3.
Quantitative and Qualitative Disclosure About Market Risk

See "Market Risk" under Item 2 above.
PART II OTHER INFORMATION
Item 5. Other
Lynch Multimedia Corporation, a subsidiary of Registrant, has filed a law suit claiming that it is entitled to a 60\% ownership interest in certain cable television franchises in Kansas having approximately 3,000 customers.

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

27 - Financial Data Schedule
(b) Reports on Form 8-K

None

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934 , the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LYNCH CORPORATION
(Registrant)

By: /s/Robert E. Dolan
Robert E. Dolan
Chief Financial Officer
August 16, 1999

