

SECURITIES & EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1999

or

TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No. 1-106

LYNCH CORPORATION

(Exact name of Registrant as specified in its charter)

Indiana

38-1799862

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

401 Theodore Fremd Avenue, Rye, New York

10580

(Address of principal executive offices)

(Zip Code)

(914) 921-7601

Registrant's telephone number, including area code

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate the number of shares outstanding of each of the Registrant's classes of Common Stock, as of the latest practical date.

<u>Class</u>	<u>Outstanding at October 31, 1999</u>
Common Stock, no par value	1,412,383

INDEX

LYNCH CORPORATION AND SUBSIDIARIES

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

Condensed Consolidated Balance Sheets:

- September 30, 1999
- December 31, 1998

Condensed Consolidated Statements of Operations:

- Three and nine months ended September 30, 1999 and 1998

Condensed Consolidated Statements of Cash Flows:

- Nine months ended September 30, 1999 and 1998

Notes to Condensed Consolidated Financial Statements:

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 3. Quantitative and Qualitative Disclosure About Market Risk

PART II. OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

SIGNATURES

Part 1 - FINANCIAL INFORMATION -
Item 1 - Financial Statements

A. Subsidiaries of the Registrant

As of September 30, 1999, after the effect of the distribution of Lynch Interactive Corporation and the sale of the Industrial Tape segment of Spinnaker Industries, Inc. (see Notes C and D), the Subsidiaries of the Registrant are as follows:

<u>Subsidiary</u>	<u>Owned by Lynch</u>
Lynch Display Technologies, Inc.	100.0%
Lynch Systems, Inc.	92.0%
Lynch International Holding Corporation	92.0%
Lynch-AMAV LLC	69.0%
M-tron Industries, Inc.	100.0%
M-tron Industries, Ltd.	100.0%
Spinnaker Industries, Inc.	47.6%(O)/60.4%(V)
Entoleter, Inc.	47.6%(O)/60.4%(V)
Spinnaker Coating, Inc.	47.6%(O)/60.4%(V)
Spinnaker Coating-Maine, Inc.	47.6%(O)/60.4%(V)

Notes: (V)=Percentage voting control; (O)=Percentage of equity ownership

B. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of the management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine month period ended September 30, 1999 are not necessarily indicative of the results that may be expected for the year ending December 31, 1999. For further information, refer to the consolidated financial statements and footnotes thereto included in the Registrant's Annual Report on Form 10-K for the year ended December 31, 1998.

The accompanying unaudited condensed consolidated financial statements reflect the Spin Off of Lynch Interactive Corporation ("Interactive") from Lynch Corporation ("Lynch") ("Registrant") that occurred in the third quarter of 1999 (see Note D).

C. Discontinued Operations

In the third quarter of 1999, the Company's 48% owned subsidiary, Spinnaker Industries, Inc. sold its two industrial tape units, Central Products Company and Spinnaker Electrical, which comprise its industrial tape segment to Intertape Polymer Group, Inc. ("Intertape"). The consideration for the sale was approximately \$105 million and 300,000 five-year warrants to purchase shares of Intertape common stock at \$29.50 each. Spinnaker recognized a gain on the transactions of \$24 million before tax and the Registrant recognized a similar gain before income tax and minority interests. The agreement to sell Spinnaker Electrical was completed on July 30, 1999 and the agreement to sell Central

Products was completed on August 10, 1999. As a result, the Company's industrial tape segment is being reported as discontinued operations in the accompanying condensed consolidated financial statements. Accordingly, operating results of the industrial tape segment have been segregated from continuing operations and reported as a separate line item on the statements of operations.

Lynch has restated its prior year financial statements to present the operating results of the industrial tape segment as a discontinued operation. The industrial tape segment's net sales were \$10.7 million and \$31.5 million for the three-month periods ended September 30, 1999 and 1998, respectively, and \$69.5 million and \$89.3 million for the nine month periods ended September 30, 1999 and 1998, respectively, and \$121.8 million, \$119.7 million and \$124.1 million for the fiscal years ended December 31, 1998, 1997, and 1996, respectively.

The assets and liabilities of the industrial tape businesses of Spinnaker included in the accompanying condensed consolidated balance sheet at December 31, 1998 consist of the following (in thousands):

	<u>December 31,</u> <u>1998</u>
Accounts receivable, net	\$14,815
Inventories, net	18,167
Prepays and other	<u>5,643</u>
Current assets of discontinued operations	<u>\$38,625</u>
Property, plant and equipment, net	\$48,312
Goodwill and other assets	<u>23,339</u>
Non-current assets of discontinued operations	<u>\$71,651</u>
Accounts payable	\$13,720
Accrued liabilities	<u>4,442</u>
Current liabilities of discontinued operations	<u>\$18,162</u>
Non-current liabilities of discontinued operations	<u>\$ 6,280</u>

4. Spin Off

On August 12, 1999, the Board of Directors approved a plan to distribute the stock of Lynch Interactive Corporation on a one for one basis to the shareholders of Lynch Corporation ("spin off"). Lynch completed the spin off of Lynch Interactive Corporation on September 1, 1999 to stockholders of record on August 23, 1999. Pursuant to the spin off, each Lynch shareholder received one share of Interactive stock for each share of Lynch owned. Lynch had received a private letter ruling from the Internal Revenue Service that the spin off would be tax free to Lynch shareholders. Interactive is listed on the American Stock Exchange under the symbol "LIC."

Interactive owns all of what was Lynch's multimedia and service businesses while Lynch retains the manufacturing businesses. Interactive owns the telephone companies, television interests and PCS interests, as well as the 55% equity

interest of The Morgan Group, Inc. In addition, Interactive owns a 13.6% equity interest in Spinnaker Industries, Inc. Lynch owns a 47.6% equity interest in Spinnaker (60.4% of voting interest), as well as M-tron Industries, Inc. and Lynch Systems, Inc.

As a result, the Company's multimedia and services segments are being reported as operations distributed to shareholders in the accompanying condensed consolidated financial statements. Accordingly, operating results of Lynch Interactive Corporation have been segregated from continuing operations and reported as a separate line item on the statement of operations.

Lynch has restated its prior year financial statements to present the operating results of Lynch on a comparable basis. Interactive's net sales for the three-month periods were \$52.8 million and \$53.3 million and \$155.8 million and \$155.1 million for the nine month periods ended September 30, 1999 and 1998, respectively, and \$205.1 million, \$194.1 million and \$160.8 million for the fiscal years ended December 31, 1998, 1997, and 1996 respectively.

In the third quarter of 1999, Lynch acquired by merger, all of the stock of Central Scott Telephone Company. This company became part of Lynch Interactive and was included in the Spin Off.

Lynch Interactive and Lynch have entered into certain agreements governing various ongoing relationships, including the provision of support services and a tax allocation agreement. The tax allocation agreement provides for the allocation of tax attributes to each company as if it had actually filed with the respective tax authority. At the Spin Off, the employees of the corporate office of Lynch Corp. became the employees of Lynch Interactive Corp. and Lynch Interactive Corp. will provide corporate management service to Lynch Corp., which will be charged a management fee for these services.

The net assets of Interactive included in the accompanying condensed consolidated balance sheets as of December 31, 1998 consist of the following:

<i>(In thousands)</i>	December 31
Cash, cash equivalents and marketable securities	\$ 27,988
Accounts receivable, net	18,853
Deferred income taxes	4,265
Prepays and other	6,941
Current assets of subsidiaries to be distributed to shareholders	\$ 58,047
Property, plant and equipment, net	\$ 91,183
Goodwill	47,740
Investment in and advances to PCS license holders	23,360
Other Assets	8,012
Non-current assets of subsidiaries to be distributed to shareholders	\$170,295
Notes payable	\$ 2,037
Accounts payable	4,662
Accrued liabilities	21,902
Current portion of long term debt	8,639
Current liabilities of subsidiaries to be distributed to shareholders	\$37,240
Long term debt	\$119,024

Deferred income tax	13,062
Other long term debt	4,987
Minority interest	10,527
Non-current liabilities and minority interest of subsidiaries to be distributed to shareholders	\$147,600

Net assets of approximately \$23 million were distributed to Lynch Interactive at the Spin Off.

5. Acquisitions

On July 30, 1998, the Company's subsidiary, Spinnaker Industries, Inc. acquired tesa tape, inc.'s pressure sensitive electrical tape product line and its Carbondale, Illinois manufacturing plant (the "tesa tape Acquisition"). The purchase price totaled \$10.7 million plus transaction costs, comprised of 200,000 shares of Spinnaker common stock (subject to adjustment) valued at \$3.7 million, \$4.5 million in term debt, \$2.0 million in cash, and a \$0.5 million subordinated note. The acquired business produces electrical tape for insulating motors coils and transformers for customers in Europe, Canada and the U.S. See Note C concerning sale of industrial tape businesses.

On March 18, 1998, Spinnaker Coating-Maine, Inc. acquired the pressure sensitive adhesive-backed label stock business of S.D. Warren. The purchase price was approximately \$51.8 million, plus the assumption of certain liabilities and was funded by issuing the seller a convertible subordinated note of \$7.0 million with the remainder funded by Spinnaker's revolving credit facility. As a result of this transaction, the Registrant recorded approximately \$21.3 million in goodwill which is being amortized over 30 years.

All of the above acquisitions were accounted for as purchases, and accordingly, the assets acquired and liabilities assumed were recorded at their estimated fair market values.

The operating results of the S.D. Warren's adhesive-backed label stock business are included in the Consolidated Statements of Operations from its acquisition date. The following unaudited proforma information shows the results of the Registrant's operations as though the acquisition of S.D. Warren's adhesive-backed label stock business had been made at the beginning of 1998.

	Nine Months
<i>(In thousands, except per share data)</i>	September 1998
Sales and Revenues	\$150,534
Operating Profit	5,046

	Nine Months
Loss from Continuing Operations Before Income Taxes and Minority Interest	(1,676)
Loss from Continuing Operations	(460)
Loss from Continuing Operations Per Share	\$(0.32)

F. Inventories

Inventories are stated at the lower of cost or market value. At September 30, 1999, inventories were valued by three methods: last-in, first-out (LIFO) - 21%, specific identification - 77%, and first-in, first-out (FIFO) - 2%. At December 31, 1998, the respective percentages were 15%, 82%, and 3%.

<i>(In Thousands)</i>	September 30, 1999	December 31, 1998
Raw material and supplies	\$ 9,302	\$ 7,711
Work in process	2,779	1,273
Finished goods	19,878	19,412
Total Inventories	\$ 31,959	\$ 28,396

G. Indebtedness

Spinnaker Industries, Inc. maintains revolving lines of credit at its subsidiaries which total \$40 million, of which \$17.9 million was outstanding and \$12.2 million was available as of September 30, 1999. These facilities were refinanced in conjunction with the sale of Central Products and Spinnaker Electrical.

In general, the credit facilities are secured by property, plant and equipment, inventory, receivables and common stock of certain subsidiaries and contain certain covenants restricting distributions to the Registrant.

Long term debt consists of:	September 30, 1999	December 31, 1998
Spinnaker Industries, Inc. 10.75% Senior Secured Notes due 2006	\$ 114,000	\$ 115,000
Unsecured notes issued in connection with acquisitions at fixed interest rates averaging 9.6% with maturities through 2000	--	7,500
Other	9,716	6,503
	123,716	129,003
Current Maturities	(1,383)	(2,027)
	\$122,333	\$ 126,976

Proceeds from the sale of Central Products Company were used to satisfy transaction costs and repay approximately \$18.2 million of the working capital revolver debt. The balance of the proceeds are available to invest in any business, capital expenditure or other tangible asset in the Permitted Businesses, as defined in the Indenture. Any proceeds not so invested within 270 days after the closing of the sale or not used to permanently reduce indebtedness (other than subordinated debt) shall be used to repurchase the Senior Notes on a pro rata basis as required by the Indenture.

The proceeds from the sale of Spinnaker Electrical, an unrestricted subsidiary under the Indenture, were used to repay approximately \$6.9 million of certain term debt and working capital revolver debt collateralized by the assets of Spinnaker Electrical. The remaining net proceeds will be used for general

purposes, which may include purchasing Senior Notes in the open market. Other options include acquisitions, capital expenditures, and /or repurchase shares of Spinnaker stock.

Interest expense from continuing operations is subject to certain matters associated with the use of the net proceeds from the sales of CPC and Spinnaker Electrical, including retirement of senior debt or "permitted investments" as defined under the Indenture. As a result, interest expense, as presented on a historical basis, may not necessarily be indicative of interest expense of continuing operations for the year ended December 31, 1999.

In conjunction with the Spin Off of Lynch Interactive, lines of credit facilities of \$20 million were transferred from the Registrant to Interactive.

H. Gain on sale of subsidiary stock

On July 31, 1998, Spinnaker Industries, Inc. completed the acquisition of the electrical tape division of tesa tape, inc. Part of the purchase price was the issuance of 200,000 shares, subject to certain adjustments, of Spinnaker's Class A Common Stock. As a result of this issuance, the Registrant recorded a gain on sale of subsidiary stock of \$2.1 million in the third quarter of 1998, or \$1.2 million (\$0.87 per share) after tax.

I. Earnings per share

Basic earnings per common share amounts are based on the average number of common shares outstanding during each period, excluding the dilutive effects of options, warrants, and convertible securities.

J. Segment Information

After the distribution to shareholders of the stock of Lynch Interactive Corporation, the Company is engaged in the manufacture of adhesive backed label stock and other manufacturing. The Company measures performance of its segments primarily by revenues, operating profit and EBITDA before corporate allocation (operating profit before income taxes, depreciation, amortization and allocated corporate expenses). Identifiable assets of each segment have not changed materially since December 31, 1998.

EBITDA (before corporate allocation) for operating segments is equal to operating profit before interest, taxes, depreciation, amortization and allocated corporate expenses. EBITDA is presented because it is widely accepted financial indicator of value and ability to incur and service debt. EBITDA is not a substitute for operating income or cash flows from operating activities in accordance with generally accepted accounting principles.

Operating profit (loss) is equal to revenues less operating expenses, excluding interest and income taxes. Prior to the Spin Off of Lynch Interactive, Lynch allocated a portion of its general corporate expenses to its operating segments.

Subsequent to the Spin Off, Lynch Interactive is providing corporate management services to the Registrant and charging a corporate overhead management fee.

General corporate office expenses related to finance and administrative functions including public company compliance reporting, bank and investor relations, taxes

and other than income taxes and holding company payroll, historically allocated and charged to the industrial tape segment were reversed and allocated back to continuing operations. These expenses were not considered to be directly attributed to discontinued operations. Expenses allocated back to continuing operations totaled \$0.2 million and \$1.0 million in the three and nine month periods ended September 30, 1999 and 1998.

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	1999	1998	1999	1998
Revenues:				
Manufacturing:				
Adhesive-backed label stock	\$ 39,535	\$ 41,221	\$116,191	\$110,594
Other manufacturing	11,535	8,603	28,653	27,796
Total manufacturing	\$51,070	\$49,824	\$144,844	\$138,390
EBITDA (before corporate allocation):				
Manufacturing:				
Adhesive-backed label stock	\$1,714	\$3,701	\$6,553	\$9,432
Other manufacturing	1,458	76	1,208	829
Corporate manufacturing expenses	(498)	(621)	(1,511)	(1,776)
Total manufacturing	2,674	3,156	6,250	8,485
Corporate expenses, gross	(230)	(54)	(622)	(414)
Consolidated total	\$2,444	\$3,102	\$5,628	\$8,071
Operating profit (loss):				
Manufacturing:				
Adhesive-backed label stock	\$1,469	\$2,555	\$3,562	\$6,616
Other manufacturing	389	(90)	343	81
Corporate manufacturing expenses	(690)	(836)	(2,116)	(2,127)
Total manufacturing	1,168	1,629	1,789	4,570
Unallocated corporate expense	(155)	34	(389)	(167)
Consolidated total	\$1,013	\$1,663	\$1,402	\$4,403
Total operating profit for reportable segments	\$1,013	\$1,663	\$1,402	\$4,403
Other profit or loss:				
Investment income	559	3	572	170
Interest expense	(3,267)	(2,104)	(7,796)	(5,933)
Gain on sale of stock by subsidiary	--	2,127	--	2,069
Income (loss) from continuing operations before income taxes, minority interests discontinued operations and extraordinary item	\$ (1,695)	\$1,689	\$ (5,822)	\$709

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

Sales and Revenues

The accompanying unaudited condensed consolidated financial statements reflect the Spin Off of Lynch Interactive Corporation (Interactive) from Lynch Corporation (Lynch) (Registrant) that occurred in the third quarter of 1999 and also the sale by Spinnaker Industries, Inc. (Spinnaker), a consolidated subsidiary of the Registrant, of its two industrial tape units, Central Products Company and Spinnaker Electrical that also occurred in the third quarter of 1999.

Accordingly, the operating results of both Interactive and the industrial tape segment have been segregated from continuing operations of the Registrant and are reported as separate line items on the financial statements as discontinued operations. The comparative amounts for 1998 have also been restated to reflect the above transactions. The ensuing narrative considers these changes and only includes discussions of the Registrant as it is currently composed.

Revenues for the third quarter of 1999 increased by \$1.2 million or 2.5%, to \$51.1 million, from the third quarter of 1998. Revenues for the nine months ended September 30, 1999 increased by \$6.5 million from the comparable 1998 period reflecting the S.D. Warren acquisition noted below.

Revenues from Spinnaker Industries, Inc. continuing operations fell by \$1.2 million between the two quarters due to product technology transition in pressure sensitive label stock and changes in the ordering pattern of pressure sensitive stamps partially offset by higher sales at Entoleter. The market's rapid transition from EDP to thermal transfer paper stock technologies has exceeded management's expectations and as a result caused Spinnaker to experience lower volumes and average selling prices at Coating-Maine, as the market balances quality and performance against lower priced solutions. Unit sales of pressure sensitive postage paper stock continue to be impacted by the uneven ordering pattern of the Bureau of Printing and Engraving. Unit sales of pressure sensitive postage paper stock for the third quarter of 1999 slowed from the earlier 1999 period and the corresponding 1998 period, however on an annual basis is still anticipated to approximate prior year volumes. For the nine-month period ended September 30, 1999, sales increased by \$5.0 million. Spinnaker completed the acquisition of S.D. Warren's pressure sensitive adhesive-backed label stock business on March 18, 1998, revenues of this operation in 1998 prior to Spinnaker's acquisition were \$12.1 million. Increased volume as a result of this acquisition offset the revenue decline as a result of the product technology transition discussed above. Revenues at M-tron increased by \$1.3 million for the three-month period due to increased demand from the telecommunications industry and increased sales of new products. Revenues for the nine-month period increased \$2.5 million due to the same factors. Lynch Systems' revenues for the third quarter increased by \$1.2 million, but for the nine months fell by \$1.1 million reflecting lack of orders for extra-large glass press machines which were not offset by orders for other products.

Operating profit for the third quarter 1999 declined by \$0.7 million from the operating profit in the prior year. Spinnaker's operating profit declined by \$0.8 million due to lower volume, reduction in gross margins as a result of the lower pricing noted above as well as the effect of increased Asian imports.

These factors also affected the nine month period where operating profit fell by \$2.4 million, but were offset by gains on sale of fixed assets (\$0.8 million).

M-tron's operating profit increased by \$0.3 million due to increased volume and Lynch Systems' operating loss decreased during the third quarter by \$0.1 million due to sale of lower margined products, and for the nine month period also due to sales of lower margined products but predominantly due to a short-fall in order activity.

Other Income (Expense), Net

Interest income increased for both the three and nine month periods due to the net proceeds after payment of certain debt instruments, approximately \$75 million, which are currently invested in short term instruments.

Interest expense was \$3.3 million for the quarter and increased from the prior year due to allocations of a portion of the interest associated with the Spinnaker 10.75% Senior Secured Notes Due 2006 to the discontinued industrial tape segment until the time of their sale. During the nine-month period ended September 30, 1999, interest expense also increased due to increased debt level resulting from Spinnaker's acquisition of S.D. Warren's pressure sensitive adhesive-backed label stock business on March 17, 1998.

Interest expense from continuing operations is subject to certain matters associated with the use of the net proceeds from the sales of the industrial tape units of Spinnaker, including retirement of senior debt or "permitted investments" as defined under the Indenture. As a result, interest expense, as presented on a historical basis, may not necessarily be indicative of interest expense of continuing operations for the year ended December 31, 1999.

Tax Provision

The income tax provision (benefit) includes federal, as well as state and local taxes. The tax provision (benefit) for the nine months ended September 30, 1999 and 1998, represents effective tax rates of (40%) for both periods. The differences from the federal statutory rate are principally due to the effect of state income taxes and amortization of non-deductible goodwill.

Minority Interest

Minority interests contribution to the net income (loss) increased by \$0.3 million and \$1.2 million for the three and nine month periods, respectively, from the prior year periods of 1998 due to the increased losses from continuing operations at Spinnaker and the January 1, 1999 repurchase of M-tron minority interest.

Discontinued Operations

On August 12, 1999, the Board of Directors approved a plan to distribute the stock of Lynch Interactive Corporation on a one for one basis to the shareholders of Lynch Corporation ("spin off"). Lynch completed the spin off of Lynch Interactive Corporation on September 1, 1999 to stockholders of record on August 23, 1999. Pursuant to the spin off, each Lynch shareholder received one share of Interactive stock for each share of Lynch owned. Lynch had received a private

letter ruling from the Internal Revenue Service that the spin off would be tax free to Lynch shareholders. Interactive has listed its stock on the American Stock Exchange.(LIC)

Interactive owns all of what was Lynch's multimedia and service businesses while Lynch retains the manufacturing businesses. Interactive owns the telephone companies, television interests and PCS interests, as well as the 55% equity interest of The Morgan Group, Inc. In addition, Interactive owns a 13.6% equity interest in Spinnaker Industries, Inc. Lynch owns a 48% equity interest in Spinnaker after the spin off, as well as M-tron Industries, Inc. and Lynch Systems, Inc.

As a result, the Company's multimedia and services segments are being reported as operations distributed to shareholders in the accompanying condensed consolidated financial statements. Accordingly, operating results of Lynch Interactive Corporation have been segregated from continuing operations and reported as a separate line item on the statement of operations.

Lynch has restated its prior year financial statements to present the operating results of Lynch Interactive on a comparable basis. Interactive's net sales were \$155.8 million and \$155.1 million for the nine month period ended September 30, 1999 and 1998, respectively, and \$205.1 million, \$194.1 million and \$160.8 million for the fiscal years ended December 31, 1998, 1997, and 1996 respectively.

A Lynch Interactive subsidiary has loans to and a 49.9% limited partnership interest in Fortunet Communications, L.P. ("Fortunet"). Fortunet's only assets consist of three 15Mhz personal communications licenses covering an area with a population of 785,000 that were acquired in the C-Block auction held by the Federal Communications Commission ("FCC"). In that auction, Fortunet acquired 30Mhz licenses in these markets, but on June 9, 1998, under FCC restructuring options, it returned 15Mhz of the original 30Mhz acquired. On April 15, 1999, the FCC completed the reacquisition of all the C-Block licenses that were returned to it since the original C-Block auction, including the three 15Mhz licenses that Fortunet returned. In that reacquisition, the successful bidders paid a total of \$2.7 million for the three licenses as compared to the \$18.7 million carrying amount of Lynch's investment in Fortunet. Accordingly, during the quarter ended March 31, 1999, Lynch recorded a write down of \$15.4 million in its investment in Fortunet to reflect the amount bid for similar licenses in the reacquisition, plus an additional \$0.7 million of capitalized expenses and interest, to leave a carrying value of \$3.4 million. This write down offset by operating profits caused the loss for the nine months ended September 30, 1999.

In the third quarter of 1999, Spinnaker sold its two industrial tape units, Central Products Company and Spinnaker Electrical, which comprise its industrial tape segment. Accordingly, operating results of the industrial tape segment have been segregated from continuing operations and reported separately in the statement of operations. In addition, the Company has restated its prior financial statements to present the operating results of the industrial tape segment as a discontinued operation.

Lynch has restated its prior year financial statements to present the operating results of the industrial tape segment as a discontinued operation. The industrial tape segment's net sales were \$10.7 million and \$31.5 million for the

three-month period ended September 30, 1999 and 1998 and \$69.5 million and \$89.3 million for the nine month period ended September 30, 1999 and 1998, respectively, and \$121.8 million, \$119.7 million and \$124.1 million for the fiscal years ended December 31, 1998, 1997, and 1996, respectively.

Net Income/Loss

Net loss for the nine months ended September 30, 1999 was \$(2.7) million, or \$(1.89) per share, as compared to a net income of \$3.0 million, or \$2.14 per share in the nine month period ended September 30, 1998.

Net income for the three months ended September 30, 1999 was \$7.9 million, or \$5.59 per share, which was higher than net income of \$2.1 million, or \$1.52 per share, for the same period of 1998 due primarily to Spinnaker's gain on sale of its industrial tape units.

Backlog/New Orders

Total backlog of manufactured products from continuing operations at September 30, 1999 was \$30.7 million, which represents an increase of \$20.9 million from the backlog of \$9.8 million at December 31, 1998. All operating units contributed significant increases to the backlog at September 30, 1999. Included in the backlog for both periods is a \$2.4 million cancellation provision, which the customer paid, on an earlier glass press order at Lynch Systems which was subsequently canceled. The customer can use this amount for future orders and if not utilized, reverts to Lynch Systems. Included in the backlog at September 30, 1999 is a \$14 million order for large glass press machines at Lynch Systems.

In connection with this order, Lynch Systems has to obtain a substantial credit facility to protect advances by the customer and for working capital.

FINANCIAL CONDITION

Liquidity/Capital Resources

As of September 30, 1999, the Company had current assets of \$145.4 million and current liabilities of \$65.1 million. Working capital was therefore \$80.3 million as compared to \$18.8 million at December 31, 1998. The increase is primarily due to the sale of the industrial tape units. Proceeds from the sale of Spinnaker Industrial Tape Business were used to satisfy transaction costs and repay approximately \$18.2 million of the working capital revolver debt. The balance of proceeds from the Central Products Company, approximately \$60 million, are available to invest in any business, capital expenditure or other tangible asset in the Permitted Businesses, as defined in the Indenture. Any proceeds not so invested within 270 days after the closing of the Industrial Tape Sale or not used to permanently reduce indebtedness (other than subordinated debt) shall be used to repurchase the Senior Notes on a pro rata basis as required by the Indenture.

Net proceeds from the sale of Spinnaker Electrical, an unrestricted subsidiary, were used to repay approximately \$6.9 million of term debt and revolving debt.

The balance is available for general purposes, which may include purchasing the Senior Notes in the open market. Other options include acquisitions, capital expenditures to support remaining subsidiaries, and/or repurchase of Spinnaker common stock.

First nine months capital expenditures were \$2.8 million in 1999 and \$5.1 million in 1998.

At September 30, 1999, total debt was \$144.3 million, which was \$44.4 million less than the \$188.7 million at the end of 1998 primarily due to principal repayments. Debt at September 30, 1999 included \$123.7 million of fixed interest rate debt, at an average cash interest rate of 10.7% and \$20.6 million of variable interest rate debt at an average interest rate of 8%. Additionally, the Company had unused lines of credit facilities of which the Spinnaker Credit Facility is a major portion. The Spinnaker Credit Facility is available to fund acquisitions and support periodic fluctuations in working capital. Credit availability under the Spinnaker Credit Facility is subject to certain variables, such as inventory and receivables eligible to be included in the borrowing base.

The Company is charged an unused credit fee every month of 0.375% per annum.

Outstanding borrowings bear interest at variable rates related to the prime interest rate or LIBOR. At September 30, 1999, the combined effective interest rate was 8%. In conjunction with the industrial tape sale, the Spinnaker Credit Facility was refinanced and the aggregate facility was decreased from \$60 million to \$40 million. The Refinanced Credit Facility will expire December 31, 2001.

As of September 30, 1999, aggregate availability under the Refinanced Credit Facility was approximately \$30.1 million, of which approximately \$17.9 million was outstanding.

In conjunction with the Spin Off of Lynch Interactive, lines of credit facilities of \$20 million were transferred from the Registrant to Interactive.

The Company has a significant need for resources to fund the operations of the holding company and fund future growth. Lynch is currently considering various alternative long and short-term financing arrangements. One such alternative could be to sell a portion or all of certain investments in operating entities either directly or through an exchangeable debt instrument. Additional debt and/or equity financing vehicles at corporate and/or subsidiaries are also being considered. While management expects to obtain adequate financing resources to enable the company to meet its obligations, there is no assurance that such can be readily obtained or at reasonable costs.

YEAR 2000

The Company has initiated a comprehensive review of its computer systems to identify the systems that could be affected by the "Year 2000" issue and is developing and conducting an implementation plan to resolve the issue. The Year 2000 problem is the result of computer programs being written using two digits (rather than four) to define the applicable year. Any of the Company's programs or programs utilized by vendors to the Company that have time-sensitive software may recognize a date using "00" as the year 1900 rather than the year 2000. This could result in a major system failure or miscalculation.

The Company's Year 2000 review is being performed primarily by internal staff, and in certain operations is supplemented by outside consultants. The principal Information Technology (IT) systems for the Company's manufacturing companies are sales order entry, shop floor control, inventory control and accounting. The Year 2000 may also impact various non-IT systems, including among other things security systems, HVAC, elevator systems, and communications systems. In addition, each of the Company's businesses may be impacted by the Year 2000 readiness of third party vendors/suppliers.

The assessment phase for the Company's manufacturing businesses is approximately 99% complete. Based upon its identification and assessment efforts to date, the Company has determined that certain of its computer and software used in manufacturing and accounting systems require replacement or modification. Such replacements and modifications are ongoing and estimated to be 90% complete and are expected to be 100% complete in 1999.

The total cost of Year 2000 remediation for the manufacturing businesses is estimated to be approximately \$0.2 million, of which approximately \$0.1 million has been spent to date. A comprehensive contingency plan has not been completed at this time but is expected to be completed in the fourth quarter of 1999.

The estimated costs and projected dates of completion for the Company's Year 2000 program are based on management's estimates and were developed using numerous assumptions of future events, some of which are beyond the Company's control. The Company presently believes that with modifications to existing software and converting to new software, the Year 2000 issue will not pose significant operational problems for the Company as a whole.

However, if such modifications and conversions are not completed timely or are ineffective, or if key third parties, suppliers or customers experience Year 2000 problems, the Year 2000 issue may materially and adversely impact the Company's financial condition, results of operations and cash flows.

MARKET RISK

The Company is exposed to market risk relating to changes in the general level of U.S. interest rates. Changes in interest rates affect the amounts of interest earned on the Company's cash equivalents and short-term investments (approximately \$78.6 million at September 30, 1999). The Company generally finances the debt portion of the acquisition of long-term assets with fixed rate, long-term debt. The Company generally maintains the majority of its debt as fixed rate in nature either by borrowing on a fixed long-term basis or, on a limited basis, entering into interest rate swap agreements. The Company does not use derivative financial instruments for trading or speculative purposes. Management does not foresee any significant changes in the strategies used to manage interest rate risk in the near future, although the strategies may be reevaluated as market conditions dictate.

At September 30, 1999, approximately \$20.6 million, or 14% of the Company's long-term debt and notes payable bears interest at variable rates. Accordingly, the Company's earnings and cash flows are affected by changes in interest rates. Assuming the current level of borrowings for variable rate debt and assuming a one percentage point change in the 1999 average interest rate under these borrowings, it is estimated that the Company's third quarter 1999 interest expense would have changed by less than \$0.1 million. In the event of an adverse change in interest rates, management would likely take actions to further mitigate its exposure. However, due to the uncertainty of the actions that would be taken and their possible effects, the analysis assumes no such actions. Further, the analysis does not consider the effects of the change in the level of overall economic activity that could exist in such an environment.

Included in this Management Discussion and Analysis of Financial Condition and Results of Operations are certain forward looking financial and other information, including without limitation matters relating to Spinnaker, Year 2000 matters and Market Risk. It should be recognized that such information are projections, estimates or forecasts based on various assumptions, including without limitation, meeting its assumptions regarding expected operating performance and other matters specifically set forth, as well as the expected performance of the economy as it impacts the Registrant's businesses, government and regulatory actions and approvals, and tax consequences, and the risk factors

and cautionary statements set forth in reports filed by Registrant and Spinnaker with the Securities and Exchange Commission. As a result, such information is subject to uncertainties, risks and inaccuracies, which could be material.

Item 3. Quantitative and Qualitative Disclosure About Market Risk

See "Market Risk" under Item 2 above.

PART II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

27 - Financial Data Schedule

(b) Reports on Form 8-K

Reports on form 8-K were dated (i) July 16, 1999 (relating to the acquisition of Central Scott Telephone Company), (ii) July 30, 1999 (relating to the sale by Spinnaker of its tape operations), (iii) September 1, 1999 (relating to the Spin Off of Lynch Interactive Corporation) and (iv) October 6, 1999 (relating to Lynch Systems' settlement of a lawsuit and receipt of an order for large glass press machines.

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

LYNCH CORPORATION
(Registrant)

By: s/Robert E. Dolan
Robert E. Dolan
Chief Financial Officer

November 15, 1999