



The LGL Group, Inc.

Laying the foundation for profitable growth

Roth OC Growth Stock Conference

March 16, 2011



Investor Presentation

Safe Harbor Statement

This document includes certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management’s current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations. These risks and uncertainties are described in more detail in The LGL Group’s filings with the Securities and Exchange Commission.

In addition, non-GAAP financial measures are presented. Management believes the non-GAAP financial information provided is useful to investors’ understanding and assessment of our ongoing core operations and prospects for the future. The presentation of this non-GAAP financial information is not intended to be considered in isolation or as a substitute for results prepared in accordance with GAAP. Management uses both GAAP and non-GAAP information in evaluating and operating the business internally and as such has determined that it is important to provide this information to investors.



Overview of The LGL Group

- Design, manufacture and market customized high-precision components used for frequency control in electronic systems
- Address commercial and military markets for communication, instrumentation, GPS navigation, avionics and space applications
- Long history as preferred supplier to blue-chip global OEM customers
- Superb engineering capabilities
- Differentiated by customization, quality and reliability
- Worldwide sales and manufacturing presence
- New leadership team beginning mid-2009
- Successful implementation of significant operating changes
- *Result: Increased margins, profitability and revenue growth*



Key Investment Considerations

- **Design wins drive recurring revenue**
 - Long product life cycles, long-term customers

- **Strong 2010: return to growth, achieved profitability, strong working capital**
 - Approximately 50% revenue growth over 2009
 - Gross margins increased to 35.0%
 - \$6.5MM pre-tax earnings

- **Increased market share driven by new product introductions**
 - New product introductions contributed to 2010 revenue

- **Significant opportunity for growth in both timing and filters**
 - Cross-selling opportunity for customized filters into existing timing customers

- **Manufacturing cost advantages for Military-Instrumentation-Space-Avionics (MISA) market**
 - ITAR certified facility in low-cost labor market

Critical Components for Customers' Systems

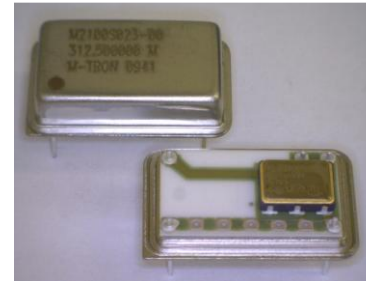
- **Communications Infrastructure**

- Optical switches and routers
- Point-to-point radio systems
- Wireless base stations
- GPS navigation

- **Military-Instrumentation-Space-Avionics (MISA)**

- IED-jamming RF system
- Man-pack radios
- Next-generation unmanned aerial vehicles
- Orbital space communications

Products



Applications

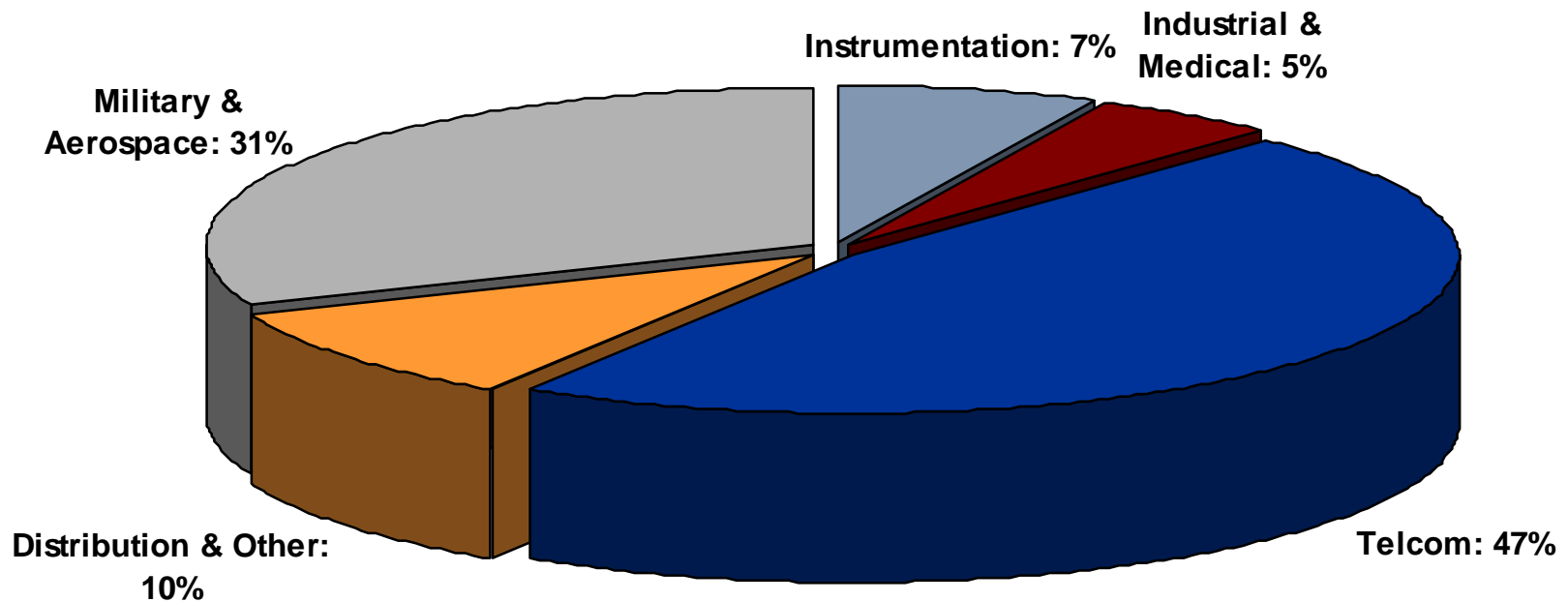




Timing Control Market: Key Attributes

- **Bandwidth**
- **Global market for timing control estimated at \$4 billion**
 - 26% North America
 - 21% Europe
 - 50% Asia Pacific
- **TAM for precision components estimated at \$800 million potential market for precision components for frequency control in communication equipment**
- **Fragmented market**
 - Largest players (e.g., Epson-Toyocom, Kyocera, NDK) are focused on high-volume consumer devices
 - Precision component players include small divisions of large industrial companies or specialty engineering companies
 - Real M&A opportunities

Timing Control Markets: Market Segmentation



Available Global Market: \$800 Million

** Chart based on Company's internal estimates*



High Performance Filter Market: Key Attributes

- **Bandwidth**
- **High growth potential**
- **Area of focus for new product development and strategic initiatives**
- **Opportunity to cross-sell into existing timing customer base**
- **Current filter revenues primarily in MISA applications, but beginning to penetrate commercial market**

Long-Term Blue-Chip Customer Base

- The Company has a long history of providing custom-engineered, high-value products to a roster of blue-chip global OEM customers
- Design wins drive recurring revenue
 - Product development investments drive new design-win opportunities
 - Product life cycles extend more than 5 years
 - Typically sell numerous products to each customer
 - Customers commit to estimated annual volume with fixed pricing

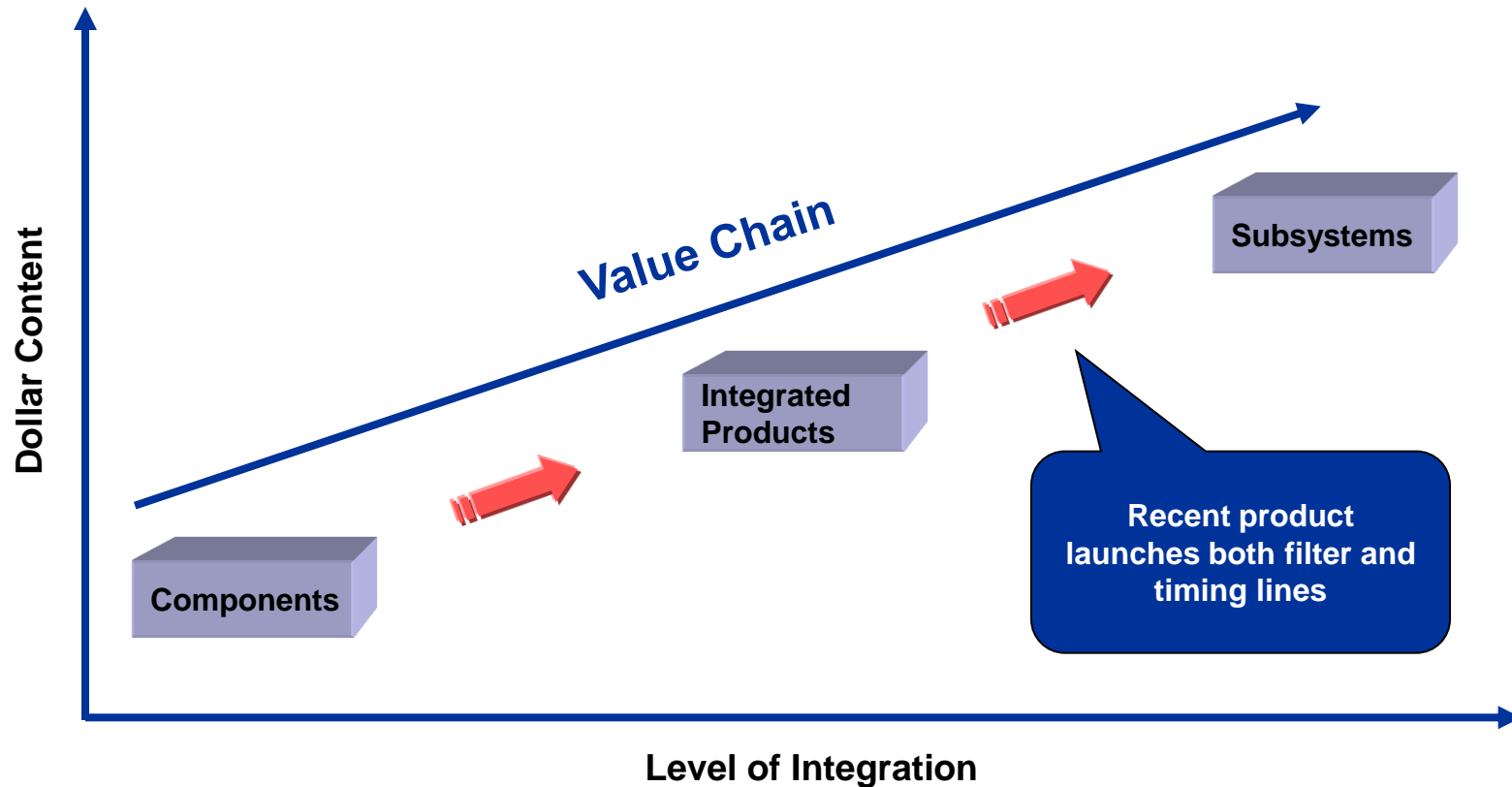




New Product Development

- **Work closely with customers to identify new product requirements**
- **Focus on new product opportunities that meet the requirement of multiple customers and markets**
- **Opportunities for new product development exceed current engineering resources**
- **2010 new product launches, including:**
 - Double-oven oscillators for timing
 - Cavity filters for RF and microwave frequencies

Product Strategy



- **Guiding principles for new products**
 - Technically-advanced
 - Higher revenue per unit
 - Higher gross margins



Global Operating and Sales Presence

▪ Global Operations

- Headquarters in Orlando, FL
- 71,000 square feet of manufacturing facility and engineering center in Orlando, Florida
- 28,000 square feet of manufacturing facility and engineering center in Yankton, South Dakota
- 13,000 square feet of manufacturing facility in Noida, India; low cost labor operation for mature products

▪ Sales Organization

- 13 direct sales staff, including application engineers
- Long presence in Hong Kong, opened Shanghai sales office in Q1 2010
- Utilize network of more than 30 sales rep firms worldwide

Strategic Growth Initiatives

- **Invest organically into core business**
 - Engineering investments to leverage opportunities with existing customers and maximize our positions
 - Incremental capacity investments
 - Additional investments into products that are higher in the value chain, such as modules and subsystems, leading to higher average sales price and margins

- **Joint venture opportunities**
 - Intellectual property expansion
 - Differentiated positions to increase gross margins
 - Strategically expand supply chain and improve manufacturing flexibility

- **M&A: Synergistic acquisitions**
 - Focus on high value-added engineering complements
 - Mix shift towards lower volume, higher average sale price and margins
 - Increase levels of customization and deepen OEM cycles

- **Greenfield opportunities**
 - New markets, new customers, new products

Management Team



	<u>Years of Industry Experience</u>	<u>Professional Background</u>
Greg Anderson President, CEO	20+	Mr. Anderson has experience in high-tech manufacturing businesses, which includes both low volume/high mix OEM custom products coupled with experience gained in high volume/low cost consumer products. He has held positions with 3M Corporation prior to joining MtronPTI, such as Operations Managers and Business Development Manager.
LaDuane Clifton, CPA CAO	15+	Mr. Clifton has experience in the financial, accounting, and insurance industries. He served as Chief Financial Officer of a21, Inc, and was also a senior auditor at KPMG LLP, with experience in many industries. He has also held several accounting and finance positions with Aetna, Inc.
Dick Thompson VP of Sales - Telecom	20+	Mr. Thompson has 16 years sales and marketing experience in the FCD/Filter markets. He previously held various engineering and management positions in the connector industry with Vishay-Dale, among others.
Paul Dechen VP of Sales - MISA	26+	Mr. Dechen has experience in MISA sales and began his career in 1984 with Piezo Technology, an LGL legacy business as the VP of Business Development. He has held several sales roles within LGL.
Joe Doyle Oscillator Engineering	30+	Mr. Doyle has experience in RF and integrated circuit design, semiconductor physics, and modeling. He held staff engineering positions at Motorola, and Executive Engineering, Quality, and Operations positions at Champion Technologies prior to LGL.
Mike Howard Filter Engineering	40+	Mr. Howard has vast experience in filter engineering and began his career in 1970 as an engineer with Salford Electrical Instruments. He has lead LGL's filter engineering group since joining the Company in 1977. He is a senior member of the IEEE since 2005.

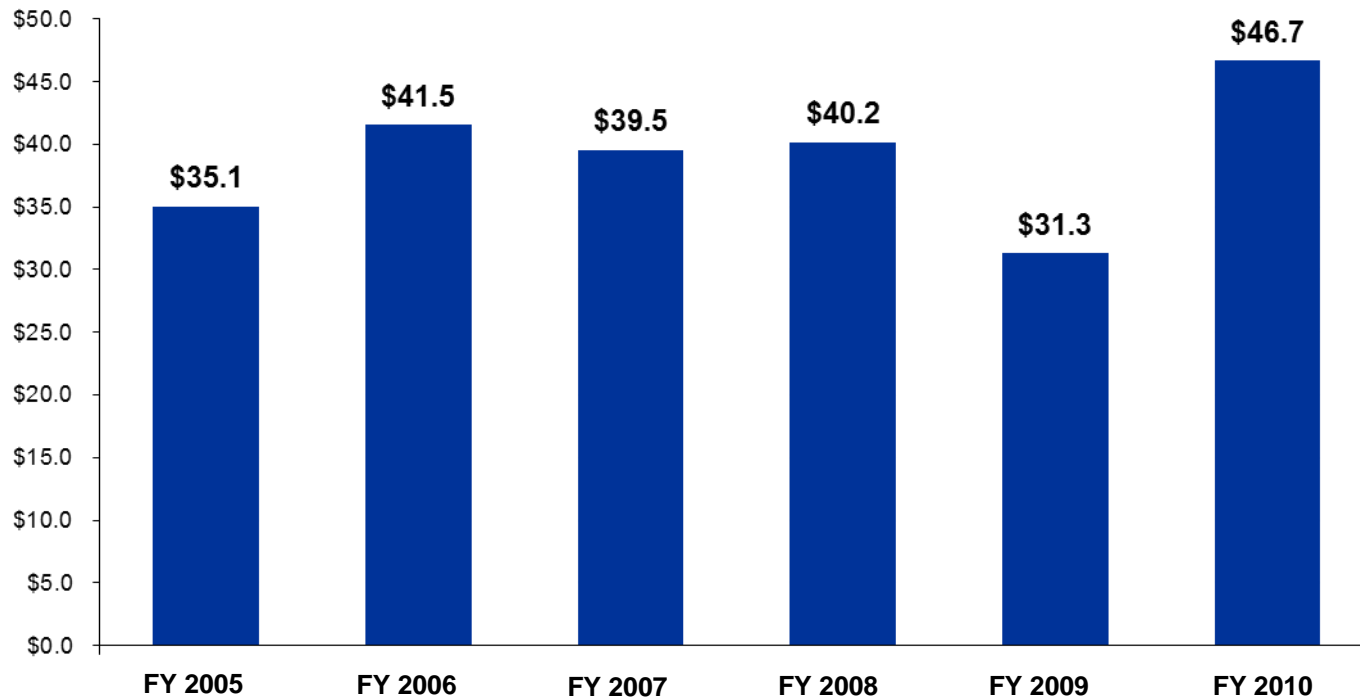
Financial Overview

Financial Overview

Revenue Trend



Historical Revenue (\$MM)



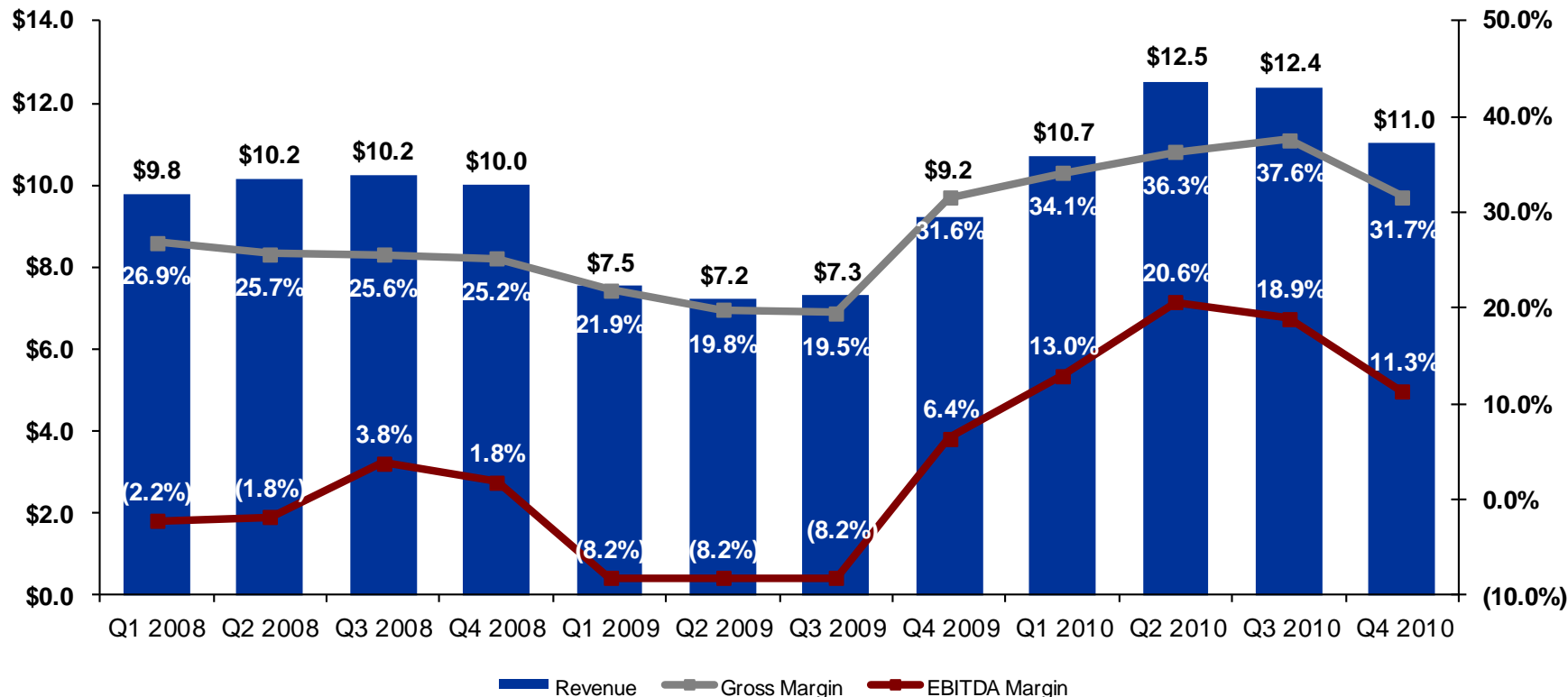
Note: Revenues for 2005 through a portion of 2007 are adjusted to exclude Lynch Systems, whose operating assets were sold in 2007.

Financial Overview

Quarterly Income Statement Trends



Historical Revenue and Margins (\$MM)



- Q4 2010 represents the fifth sequential quarter of positive earnings
- Gross margin moderated to 31.7 % based on reduced sales level and affect of product mix towards lower margin items



Financial Summary

Income Statement Trends

(\$ in millions, except EPS)

	<u>FY 2007</u>	<u>FY 2008</u>	<u>FY2009</u>	<u>FY 2010</u>
Revenue	\$39.5	\$40.2	\$31.3	\$46.7
<i>% Growth</i>		1.8%	(22.1%)	49.2%
Gross Profit	10.2	10.4	7.4	16.4
<i>% Margin</i>	25.8%	25.9%	23.7%	35.0%
EBITDA	0.3	0.2	(1.2)	7.5
<i>% Margin</i>	0.8%	0.4%	(3.8%)	16.1%
Pre-Tax Earnings (Non-GAAP)	(0.5)	(1.2)	(2.5)	6.5
<i>% Margin</i>	(1.3%)	(3.0%)	(8.0%)	13.9%
Pre-Tax EPS (Non-GAAP)	(\$0.23)	(\$0.55)	(\$1.14)	\$2.88

Financial Summary

GAAP to Non-GAAP Reconciliations



Reconciliation of 2010 GAAP Net Income to Non-GAAP Pre-Tax Earnings				
(\$000's in millions, except per share amounts)				
For the years ended December 31,	2007	2008	2009	2010
Net income (GAAP)	\$ (0.6)	\$ (1.3)	\$ (2.5)	\$ 9.4
Income tax benefit (provision)	(0.1)	(0.1)	-	2.9
Pre-tax earnings (Non-GAAP)	(0.5)	(1.2)	(2.5)	6.5
Pre-tax earnings per share (Non-GAAP)	\$ (0.23)	\$ (0.55)	\$ (1.14)	\$ 2.88
Weighted and average number of shares used in basic and diluted EPS calculation	2,158,120	2,174,218	2,200,011	2,248,180

The Company uses non-GAAP additional measures of operating results, net earnings and earnings per share adjusted to exclude certain costs, expenses, gains and losses we believe appropriate to enhance an overall understanding of our past financial performance and also our prospects for the future. These adjustments to our GAAP results are made with the intent of providing both management and investors a more complete understanding of the underlying operational results and trends and our marketplace performance. For example, the non-GAAP results are an indication of our baseline performance before gains, losses or other charges that are considered by management to be outside of our core business segment operational results. The presentation of this additional information is not meant to be considered in isolation or as a substitute for net earnings or diluted earnings per share prepared in accordance with generally accepted accounting principles in the United States.



Capital Structure

Capital Position as of December 31, 2010

Total Assets:	\$ 23.7 million
Net Working Capital:	\$ 13.5 million
Cash and ST Investments:	\$ 4.2 million
Long Term Debt (including current portion):	\$ 0.7 million
Shareholders' Equity:	\$ 18.7 million
Available Line of Credit:	\$ 4.0 million

- The Company's working capital position at 12/31/2010 increased to \$13.5MM as compared to working capital of \$5.5MM at 12/31/2009, primarily due to an improving cash position and increases in accounts receivable and inventory.



Capital Structure

Strong balance sheet

2010 performance substantially improved the Company's balance sheet

- Improved ability to produce free cash flow; generated \$4.6MM in 2010
- Substantially no debt due to paydown of FNBO revolving line of credit and the payoff of RBC term loan in Q3 2010

Successfully raised new capital in February 2011

- Placed 350,000 shares at \$20.00 per share, raised net proceeds of approximately \$6.5MM
- Positioned to utilize, equity, debt or cash to fund the Company's strategic initiatives

Laying the foundation for profitable growth

- **Significantly improved business fundamentals during 2010**
 - Returned to growth, achieved profitability, strong working capital position
 - Increased market share driven by new product introductions
 - Significant growth opportunities in both timing and filters
 - Manufacturing cost advantages for MISA market

- **Framework for profitable growth**
 1. **Organic investment into core business** to leverage existing customer positions, add capacity and develop higher value product
 2. **Joint ventures** to expand access to intellectual property, expand supply chain and improve manufacturing flexibility
 3. **Synergistic acquisitions** focused on high value-added engineering complements, higher ASP and stronger OEM positions
 4. **Investment in greenfield opportunities** leading to new markets, new customers and new products